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Client Specific Reports

Systems in Design Hours vs Revenue By Staff By Week

1/1/2004 To 12/31/2004

Staff	Actual Hours v Target Hours Variance								
	Week	Target Hours	Billed Hours	Hours O/U Target	YTD Hours O/U Target	Target Revenue	Billed Amount	Revenue \$ O/U Target	Ytd Revenue O/U Target
Marilyn Campos (MCC)									
Weekly Target Hours	19.23								
Weekly Target Revenue	2,884.62								
	14	19.23	0.00	(19.23)	(19.23)	2,884.62	30.00	(2,854.62)	(2,854.62)
	15	19.23	4.10	(15.13)	(34.36)	2,884.62	150.00	(2,734.62)	(5,589.23)
	16	19.23	11.35	(7.88)	(42.24)	2,884.62	2,062.50	(822.12)	(6,411.35)
	17	19.23	11.00	(8.23)	(50.47)	2,884.62	1,125.00	(1,759.62)	(8,170.96)
	18	19.23	3.00	(16.23)	(66.70)	2,884.62	750.00	(2,134.62)	(10,305.58)
	19	19.23	0.00	(19.23)	(85.93)	2,884.62	380.00	(2,504.62)	(12,810.19)
	20	19.23	2.10	(17.13)	(103.07)	2,884.62	315.01	(2,569.61)	(15,379.80)
	24	19.23	2.00	(17.23)	(120.30)	2,884.62	300.00	(2,584.62)	(17,964.41)
	28	19.23	0.00	(19.23)	(139.53)	2,884.62	630.00	(2,254.62)	(20,219.03)
	29	19.23	1.00	(18.23)	(157.76)	2,884.62	150.00	(2,734.62)	(22,953.64)
	31	19.23	22.10	2.87	(154.89)	2,884.62	2,521.50	(363.12)	(23,316.76)
	32	19.23	28.35	9.12	(145.77)	2,884.62	3,661.16	776.54	(22,540.21)
	33	19.23	14.30	(4.93)	(150.70)	2,884.62	1,241.93	(1,642.69)	(24,182.90)
	34	19.23	3.00	(16.23)	(166.93)	2,884.62	22.13	(2,862.49)	(27,045.39)
	35	19.23	77.00	57.77	(109.16)	2,884.62	550.00	(2,334.62)	(29,380.00)
	36	19.23	20.10	.87	(108.29)	2,884.62	506.26	(2,378.36)	(31,758.36)
	40	19.23	2.00	(17.23)	(125.52)	2,884.62	300.00	(2,584.62)	(34,342.97)
	43	19.23	8.00	(11.23)	(136.75)	2,884.62	0.00	(2,884.62)	(37,227.59)
Marilyn Campos (MCC) Totals		346.15	209.40	(136.75)		51,923.08	14,695.49	(37,227.59)	
Robert Brown (RSB)									
Weekly Target Hours	19.23								
Weekly Target Revenue	3,846.15								
	10	19.23	4.00	(15.23)	(15.23)	3,846.15	150.00	(3,696.15)	(3,696.15)
	12	19.23	4.00	(15.23)	(30.46)	3,846.15	150.00	(3,696.15)	(7,392.31)
	13	19.23	3.25	(15.98)	(46.44)	3,846.15	500.00	(3,346.15)	(10,738.46)

Systems in Design Hours vs Revenue By Staff By Week

1/1/2004 To 12/31/2004

Staff	Actual Hours v Target Hours Variance				YTD Hours O/U Target	Target Revenue	Billed Amount	Revenue \$ O/U Target	Ytd Revenue O/U Target
	Week	Target Hours	Billed Hours	Hours O/U Target					
	14	19.23	4.50	(14.73)	(61.17)	3,846.15	150.00	(3,696.15)	(14,434.62)
	15	19.23	9.10	(10.13)	(71.30)	3,846.15	0.00	(3,846.15)	(18,280.77)
	16	19.23	22.60	3.37	(67.93)	3,846.15	150.00	(3,696.15)	(21,976.92)
	17	19.23	12.35	(6.88)	(74.82)	3,846.15	125.00	(3,721.15)	(25,698.08)
	18	19.23	5.50	(13.73)	(88.55)	3,846.15	150.00	(3,696.15)	(29,394.23)
	19	19.23	13.25	(5.98)	(94.53)	3,846.15	225.00	(3,621.15)	(33,015.38)
	20	19.23	7.60	(11.63)	(106.16)	3,846.15	0.00	(3,846.15)	(36,861.54)
	22	19.23	2.00	(17.23)	(123.39)	3,846.15	200.00	(3,646.15)	(40,507.69)
	28	19.23	0.00	(19.23)	(142.62)	3,846.15	250.00	(3,596.15)	(44,103.85)
	29	19.23	3.25	(15.98)	(158.60)	3,846.15	0.00	(3,846.15)	(47,950.00)
	30	19.23	0.50	(18.73)	(177.33)	3,846.15	0.00	(3,846.15)	(51,796.15)
	31	19.23	32.35	13.12	(164.21)	3,846.15	2,150.00	(1,696.15)	(53,492.31)
	32	19.23	34.00	14.77	(149.44)	3,846.15	1,037.59	(2,808.56)	(56,300.87)
	33	19.23	56.75	37.52	(111.92)	3,846.15	1,281.74	(2,564.41)	(58,865.29)
	34	19.23	38.00	18.77	(93.15)	3,846.15	1,622.12	(2,224.03)	(61,089.32)
	35	19.23	45.75	26.52	(66.63)	3,846.15	1,884.52	(1,961.63)	(63,050.95)
	36	19.23	34.60	15.37	(51.27)	3,846.15	1,387.59	(2,458.56)	(65,509.52)
	37	19.23	2.00	(17.23)	(68.50)	3,846.15	0.00	(3,846.15)	(69,355.67)
	38	19.23	12.00	(7.23)	(75.73)	3,846.15	172.13	(3,674.02)	(73,029.69)
	39	19.23	3.00	(16.23)	(91.96)	3,846.15	0.00	(3,846.15)	(76,875.85)
	40	19.23	0.60	(18.63)	(110.59)	3,846.15	5.31	(3,840.84)	(80,716.69)
	41	19.23	2.25	(16.98)	(127.57)	3,846.15	0.00	(3,846.15)	(84,562.85)
	42	19.23	3.55	(15.68)	(143.25)	3,846.15	262.50	(3,583.65)	(88,146.50)
	43	19.23	2.75	(16.48)	(159.73)	3,846.15	262.50	(3,583.65)	(91,730.15)
Robert Brown (RSB) Totals		519.23	359.50	(159.73)		103,846.15	12,116.00	(91,730.15)	

Systems in Design

This report retrieves payment receipts for the date range selected. Allocations to staff are made based on the following:

Originating Staff for each matter receive a specified percentage that is retrieved from the Billing Preference screen.

Amounts net of the amount allocated to the Originating Staff are allocated based on each staff person's relative \$ contribution to the overall invoice total. E.g., for a \$1,000.00 invoice, if the OA receives 20%, then the first 20% of the payment is allocated to the OA. The remaining 80% of the payment is allocated based on each staff person's pro rata ratio of his/her billing to the total billed.

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Collections Report (W/ Special Originating Allocation) 1/1/2006 To 10/17/2006

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Pay ID	Pay Date	Invoice #	Invoice Amount	Payment Amount	Cost Paid	Other Paid	Staff	Fee Paid
Bruce Brubaker								
	01/15/2006	Brubaker, Bruce 5	Compilation Review 8,834.50	750.00	0.00	0.00		750.00
						0.00%	Originating Attorney % and \$	0.00
							AAH	105.26
							ASM	121.19
							MBA	366.49
							MCC	21.22
							RSB	33.95
							RSJ	101.87
				Check Totals:	750.00	0.00		749.98
							Rounding Variance (Adjust Originating by this Amount)	.02
	10/15/2006	Brubaker, Bruce 5	Compilation Review 8,834.50	5,000.00	0.00	0.00		5,000.00
						0.00%	Originating Attorney % and \$	0.00
							AAH	701.80
							ASM	807.91
							MBA	2,443.28
							MCC	141.49
							RSB	226.38
							RSJ	679.16
				Check Totals:	5,000.00	0.00		5,000.02
							Rounding Variance (Adjust Originating by this Amount)	(.02)
				Bruce Brubaker Totals	5,750.00	0.00	AAH	807.06
							ASM	929.10
							MBA	2,809.77
							MCC	162.71
							RSB	260.33
							RSJ	781.03
								5,750.00

Collections Report (W/ Special Originating Allocation)
1/1/2006 To 10/17/2006

Pay ID	Pay Date	Invoice #	Invoice Amount	Payment Amount	Cost Paid	Other Paid	Staff	Fee Paid
			Grand Totals:		0.00	0.00	AAH	807.06
							ASM	929.10
							MBA	2,809.77
							MCC	162.71
							RSB	260.33
							RSJ	781.03
							Totals	5,750.00

Systems in Design
Matters With Last Three Notes

Matter	Note Date	Note Staff	Description/Memo	Matter Staff	Matter Code
04-1236.1	-		Able Consulting Tax Return	MBA	EP
	11/23/2006	RSB	Received trial balance & backup to asset purchases The trial balance includes year end journal entries after the bank and loan statements from the bank were reconciled. Both interest and principal match to the bank statements. The assets however have some reclassification journals needed and other purchases that are classified as assets should be expensed.		
	10/27/2006	RSB	Client keeps calling The client keeps calling. Make sure he knows that he gets billed a .3 every time he calls!		
	10/10/2006	RSB	Notes for PBC Letter This is the list of items needed from the client: Last year's trial balance This year's trial balance Detailed General ledger List of assets purchased and copies of the invoices Bank statements for all checking, savings and investment accounts Bank statements for all loans including the line of credit Dividends and bonuses paid out to shareholders All monthly business & occupation and state tax filings		

2 Matters

Note: Billed Hours Only

Code	Code Description	Billed Hours	Billed Amount
	Not Found	23.25	1,546.25
ACT	ACT	41.70	550.00
AUDT	Audit engagement	253.15	7,429.75
AUDT,COM	Not Found	367.84	16,371.75
AUDT,FS	Not Found	72.00	2,353.00
AUDT,PENS	Not Found	6.50	1,300.00
AUDT,RVW	Not Found	5.20	325.00
BUSV	Business valuation engagement	2.00	160.00
EP	Estate Planning	55.25	3,000.00
MISC	Miscellaneous	8.00	550.00
PENS	Pension plan	31.50	3,001.00
QB	Quickbooks	121.00	7,966.50
QB,MA	Not Found	31.00	2,225.00
SOFT,GOV	Not Found	78.70	2,487.50
TAX	Tax Return Bus (C or S Corp,Partnership)	59.65	5,327.50
TAX,MISC	Not Found	57.00	4,500.00
TAX,PR,QT	Not Found	35.00	2,050.00
TAX,SOFT,	Not Found	79.50	2,906.25
TAX,TAXI	Not Found	18.25	1,425.25
Report Totals		1,346.49	65,474.75

Productivity By Matter Classification Code By Matter Ref

Note: Billed Hours Only

4/1/2004 To 2/28/2007

Code	Code Description	Matter No.	Matter Ref	Billed Hours	Billed Amount
TAX	Tax Return Bus (C or S Corp,Partnership)				
		03-1267	Bryce Tech -Comp,Review,Tax Return	15.50	1,475.00
		04-1593.1	Freilick Estate - Trust return	2.40	707.50
		03-7458.22	Fuquay Varina Contractors	33.75	2,382.50
		03-1236.2	Southridge Medical - C Corp Tax Return	8.00	762.50
			Code Totals	59.65	5,327.50

Systems in Design
Fee Sharing By Staff By Matter Ref

1/1/2006 To 10/17/2006

Note: This report calculates the originating staff's share of receipts based on two criteria: 1) a % of all matter receipts for which the staff is the Originating Staff as defined on the billing preference for each matter. The % used is the % on the billing preference form for the Originating Staff.. 2) a % of receipts for tasks performed by the Originating Staff. The % used for this calculation is the % sharing entered in the User6 field on the Staff options screen (Database > Staff)

Matter Ref	Invoice Date / #	-----This Matter -----				-----Task -----				Total \$ Shared
		OA	Mat Fees Rcvd	% Sharing	\$ Shared	Staff	Fees Rcvd	% Sharing	\$ Shared	
Barbara Angella (BEA)										
Able Consulting Tax Return										
	01/15/2006 25									
		RSB	17.71	0.00%	(.00)	BEA	17.71	15.00%	2.66	2.66
		RSB	17.71	0.00%	(.00)	BEA	17.71	15.00%	2.66	2.66
		Invoice Totals	35.42	0.00%	(.00)		35.42	15.00%	5.31	5.31
		Able Consulting Tax Return Totals	35.42	0.00%	(.00)		35.42	15.00%	5.31	5.31
		Totals For BEA	35.42		(.00)		(.00)		5.31	5.31

Systems in Design
Fee Sharing By Staff By Matter Ref

1/1/2006 To 10/17/2006

Note: This report calculates the originating staff's share of receipts based on two criteria: 1) a % of all matter receipts for which the staff is the Originating Staff as defined on the billing preference for each matter. The % used is the % on the billing preference form for the Originating Staff.. 2) a % of receipts for tasks performed by the Originating Staff. The % used for this calculation is the % sharing entered in the User6 field on the Staff options screen (Database > Staff)

Matter Ref	Invoice Date / #	-----This Matter -----				-----Task -----				Total \$ Shared
		OA	Mat Fees Rcvd	% Sharing	\$ Shared	Staff	Fees Rcvd	% Sharing	\$ Shared	
Marilyn Campos (MCC)										
Able Consulting Tax Return										
	01/15/2006 25									
		RSB	22.13	0.00%	(.00)	MCC	22.13	15.00%	3.32	3.32
		RSB	22.13	0.00%	(.00)	MCC	22.13	15.00%	3.32	3.32
		RSB	4.43	0.00%	(.00)	MCC	4.43	15.00%	.66	.66
		Invoice Totals	48.69	0.00%	(.00)		48.69	15.00%	7.30	7.30
		Able Consulting Tax Return Totals	48.69	0.00%	(.00)		48.69	15.00%	7.30	7.30
		Totals For MCC	48.69		(.00)		(.00)		7.30	7.30

Systems in Design
Fee Sharing By Staff By Matter Ref

1/1/2006 To 10/17/2006

Note: This report calculates the originating staff's share of receipts based on two criteria: 1) a % of all matter receipts for which the staff is the Originating Staff as defined on the billing preference for each matter. The % used is the % on the billing preference form for the Originating Staff.. 2) a % of receipts for tasks performed by the Originating Staff. The % used for this calculation is the % sharing entered in the User6 field on the Staff options screen (Database > Staff)

Matter Ref	Invoice Date / #	-----This Matter -----				-----Task -----				Total \$ Shared
		OA	Mat Fees Rcvd	% Sharing	\$ Shared	Staff	Fees Rcvd	% Sharing	\$ Shared	
Robert Brown (RSB)										
Able Consulting Tax Return										
	01/15/2006 25									
		RSB	22.13	15.00%	3.32	RSB	22.13	15.00%	3.32	6.64
		RSB	5.31	15.00%	.80	RSB	5.31	15.00%	.80	1.59
		Invoice Totals	27.44	15.00%	4.12		27.44	15.00%	4.12	8.23
	Able Consulting Tax Return	Totals	27.44	15.00%	4.12		27.44	15.00%	4.12	8.23
		Totals For RSB	27.44		4.12		22.13		4.12	8.23

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Systems in Design
Fee Sharing By Staff By Matter Ref (Summary)

1/1/2006 To 10/17/2006

Note: This report calculates the originating staff's share of receipts based on two criteria: 1) a % of all matter receipts for which the staff is the Originating Staff as defined on the billing preference for each matter. The % used is the % on the billing preference form for the Originating Staff.. 2) a % of receipts for tasks performed by the Originating Staff. The % used for this calculation is the % sharing entered in the User6 field on the Staff options screen (Database > Staff)

Matter Ref	Invoice Date / #	Staff	OA	-----This Matter -----			-----Task -----			Total \$ Shared
				Mat Fees Rcvd	% Sharing	\$ Shared	Fees Rcvd	% Sharing	\$ Shared	
Barbara Angella (BEA)										
Able Consulting Tax Return				35.42	0.00%	(.00)	35.42	15.00%	5.31	5.31
			Totals For BEA	35.42		(.00)	(.00)		5.31	5.31

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Systems in Design Fee Sharing By Staff By Matter Ref (Summary)

1/1/2006 To 10/17/2006

Note: This report calculates the originating staff's share of receipts based on two criteria: 1) a % of all matter receipts for which the staff is the Originating Staff as defined on the billing preference for each matter. The % used is the % on the billing preference form for the Originating Staff.. 2) a % of receipts for tasks performed by the Originating Staff. The % used for this calculation is the % sharing entered in the User6 field on the Staff options screen (Database > Staff)

Matter Ref	Invoice Date / #	Staff	OA	-----This Matter -----			-----Task -----			Total \$ Shared
				Mat Fees Rcvd	% Sharing	\$ Shared	Fees Rcvd	% Sharing	\$ Shared	
Marilyn Campos (MCC)										
Able Consulting Tax Return				48.69	0.00%	(.00)	48.69	15.00%	7.30	7.30
			Totals For MCC	48.69		(.00)	(.00)		7.30	7.30

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Systems in Design
Fee Sharing By Staff By Matter Ref (Summary)

1/1/2006 To 10/17/2006

Note: This report calculates the originating staff's share of receipts based on two criteria: 1) a % of all matter receipts for which the staff is the Originating Staff as defined on the billing preference for each matter. The % used is the % on the billing preference form for the Originating Staff.. 2) a % of receipts for tasks performed by the Originating Staff. The % used for this calculation is the % sharing entered in the User6 field on the Staff options screen (Database > Staff)

Matter Ref	Invoice Date / #	Staff	OA	-----This Matter -----			-----Task -----			Total \$ Shared
				Mat Fees Rcvd	% Sharing	\$ Shared	Fees Rcvd	% Sharing	\$ Shared	
Robert Brown (RSB)										
Able Consulting Tax Return				27.44	15.00%	4.12	27.44	15.00%	4.12	8.23
			Totals For RSB	27.44		4.12	22.13		4.12	8.23